Title: Licensing Analyst / Licensing Associate – Life Sciences

Supervisor: Director, Licensing

I. POSITION DESCRIPTION

As a member of the licensing team, the Licensing Analyst/Licensing Associate will support the Director, Licensing (and other senior licensing professionals) in invention disclosure solicitation, legal and technical due diligence, patent preparation and prosecution, business development, license agreement drafting and negotiation. The Licensing Analyst/Associate will also establish relationships with University of Virginia (“UVA”) faculty inventors to support a wide range of activities to contribute to the overall success of the UVA Licensing & Ventures Group.

II. BACKGROUND

UVA is a comprehensive public research university located in Charlottesville, Virginia. Home to 12 schools, UVA is consistently rated among the top public universities and a university “best values” in the United States. During the fiscal year ending on June 30, 2020, the University reported $650MM in research expenditures.

The UVA Licensing & Ventures Group (LVG) manages intellectual property and technology commercialization for UVA’s research portfolio. Its mission is to maximize the intellectual, societal, and economic impact of UVA discoveries via commercialization to enrich and improve lives for the University, the Commonwealth and the world. In the fiscal year ended June 30, 2020, LVG solicited and/or received 241 invention disclosures from UVA faculty, staff, and students; executed 83 commercial transactions; prosecuted to issuance 56 U.S. patents; launched nine new ventures; and invested $1.2MM from the LVG Seed Fund.

III. ESSENTIAL FUNCTIONS

Reporting to the Director, Licensing, the responsibilities are to:

- Support the Director, Licensing (and other senior licensing professionals) in all functional areas; including such tasks as:
  - Solicit new invention disclosures from faculty, staff and students at the University of Virginia;
  - Perform technical, commercial and legal due diligence, including prior art searching, market analyses, and commercial pre-marketing;
  - Make recommendations regarding the appropriateness and scope of intellectual property protection;
  - Draft and negotiate materials transfer agreements, tangible materials licenses, non-disclosure agreements, option/evaluation licenses, non-exclusive licenses, exclusive licenses, etc.;
  - Manage LVG’s portfolio of tangible research materials;
  - Serve as the primary customer service and faculty liaison to select University departments, centers, programs and partnerships;
  - Manage scientific, legal and patent interns as designated by the Director, Licensing;
  - Actively participate in University, local and regional events/activities promoting innovation, entrepreneurship, and intellectual property awareness; and
  - Perform other duties as assigned by the Director, Licensing
IV. QUALIFICATIONS:

- **Required:**
  - Bachelor’s degree in a biological sciences or biomedical related field (e.g., biology, chemistry, genetics, biomedical engineering);
  - Positive attitude, resourcefulness, and demonstrated good judgement;
  - Strong oral and written communication skills;
  - Strong organizational abilities;
  - Ability to work independently.

- **Strongly preferred:**
  - Advanced degree in biological sciences or biomedical related field, or chemistry and/or an MBA;
  - Knowledge of and experience with patent preparation/prosecution, contract negotiation business development, and university technology commercialization;
  - Experience working in a university environment.

V. COMPENSATION

Salary is commensurate with experience.

The University of Virginia Licensing & Ventures Group is an equal-opportunity employer and does not discriminate on the basis of race, sex, religion, national origin, age, disability, handicap or any other classification protected by applicable law.

VI. TO APPLY

Qualified candidates are invited to apply for the position of Licensing Analyst by submitting a cover letter and resume/CV electronically to lvgjobs@virginia.edu. Please direct questions to creeden@virginia.edu.